

VERTIV FACT SHEET

Ensuring the continuity of today's and tomorrow's vital applications

Nearly all aspects of our lives involve the use of technology. It is how we work and play and do anything in between. This connectivity or use of data is built into the very fabric of our society. It is vital to human progress. Vertiv believes there is a better way to meet this accelerating demand for data — one driven by passion and innovation.

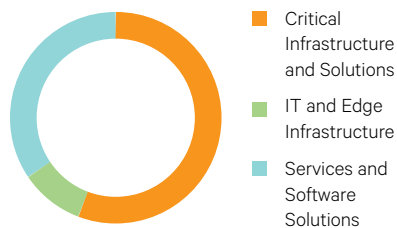
As industry experts and Architects of Continuity, we collaborate with our customers to envision and build future-ready infrastructures. We leverage our portfolio of hardware, software, analytics, and services, to ensure our customers' vital applications run continuously, perform optimally, and scale with business needs.

Data Centers: Hyperscale, Enterprise, Distributed IT/Edge, Colocation and Cloud

Communication Networks: Macro Site, Central Office, Small Cell and Data Center

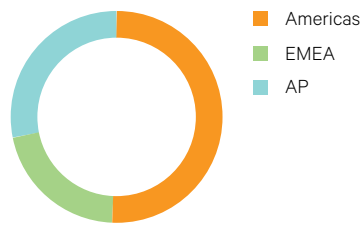
Commercial and Industrial: Healthcare, Manufacturing, Rail/Mass Transit, Power Generation and Oil and Gas

Offering



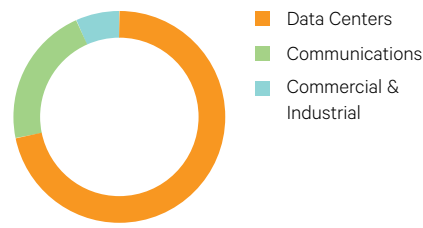
Broad range of power, thermal, and IT and edge infrastructure, solutions and services portfolio

Geography



Global, well-established footprint and supply-chain network

End Market



Customers who operate in some of the world's most critical industries

KEY FACTS



STATUS

Public (NYSE:VRT)



REVENUE

USD 4.4 billion
(fiscal 2019)



HEADQUARTERS

Global: Columbus, Ohio, USA
Regional: China, India, Philippines and United Kingdom



LEADERSHIP

Rob Johnson, CEO



EMPLOYEES

~20,000 worldwide



MAJOR CUSTOMERS

Alibaba, Alstom, America Movil, AT&T, China Mobile, Equinix, Ericsson, Reliance, Siemens, Telefonica, Tencent, Verizon and Vodafone



Vertiv.com

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OUR PURPOSE

We believe there is a better way to meet the world's accelerating demand for data — one driven by passion and innovation.

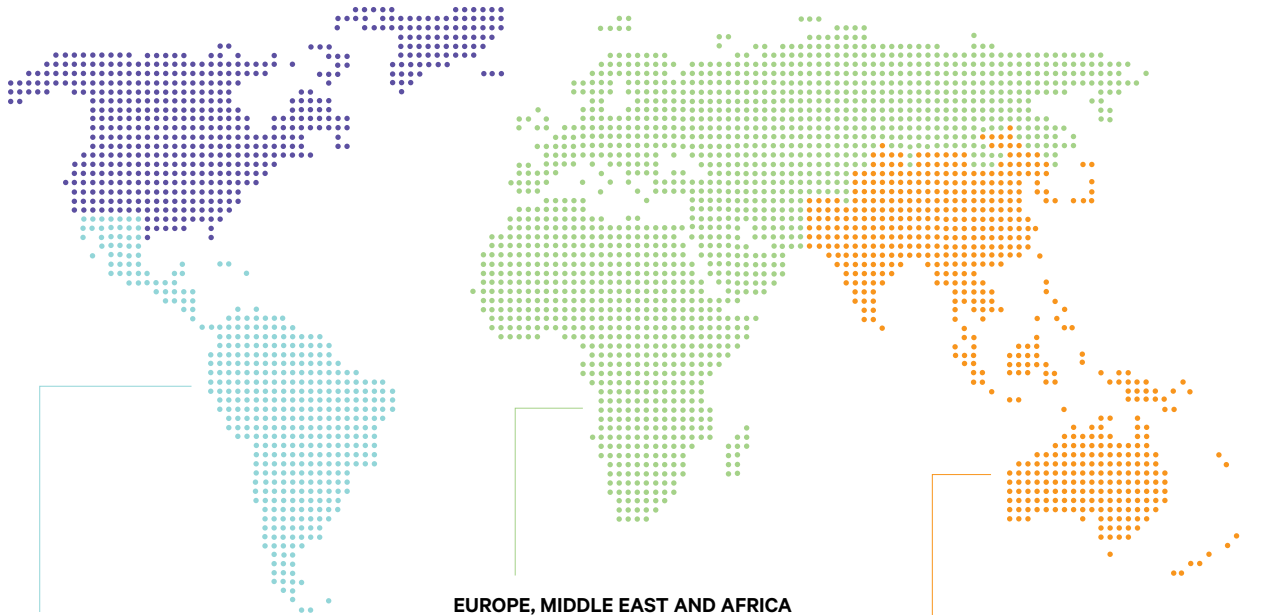
OUR PRESENCE

US AND CANADA

Manuf. and Assembly Locations 7
Service Centers 120+
Service Field Engineers 850+
Technical Support/Response 120+
Customer Experience Centers/Labs 4

GLOBAL PRESENCE

Manuf. and Assembly Locations 19
Service Centers 270+
Service Field Engineers 2,700+
Technical Support/Response 330+
Customer Experience Centers/Labs 17



LATIN AMERICA

Manuf. and Assembly Locations 1
Service Centers 20+
Service Field Engineers 300+
Technical Support/Response 25+
Customer Experience Centers/Labs 2

EUROPE, MIDDLE EAST AND AFRICA

Manuf. and Assembly Locations 5
Service Centers 70+
Service Field Engineers 600+
Technical Support/Response 95+
Customer Experience Centers/Labs 6

ASIA PACIFIC

Manuf. and Assembly Locations 6
Service Centers 60+
Service Field Engineers 950+
Technical Support/Response 90+
Customer Experience Centers/Labs 5

OUR BRANDS

Albér™

Battery Monitoring

Avocent®

IT Management

Chloride®

Industrial Power

Cybex™

IT Management

Energy Labs

Commercial and Industrial Thermal

Geist™

Rack PDU

Liebert®

AC Power and Thermal

Netsure™

DC Power

Architects of Continuity™